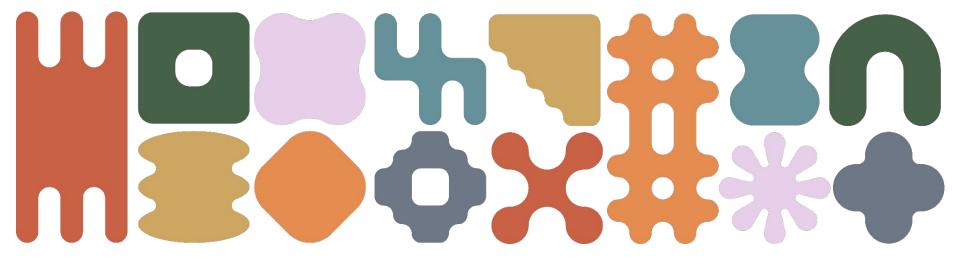
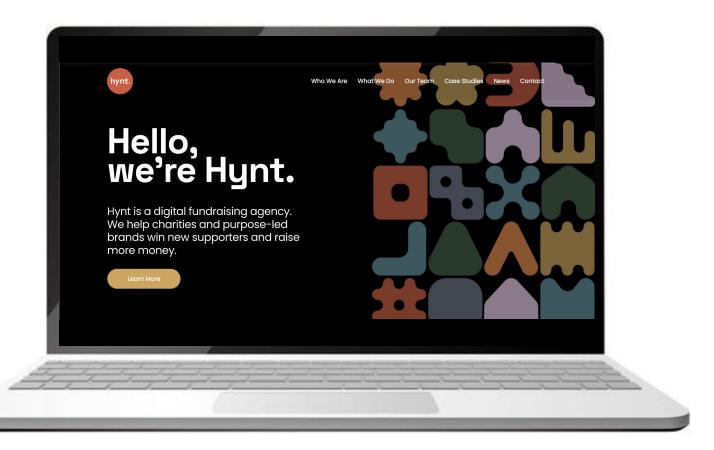
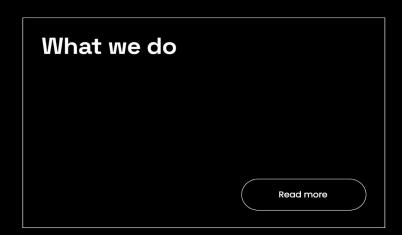
Hynt Goes Myth-Busting: Busting the Bad News in Fundraising

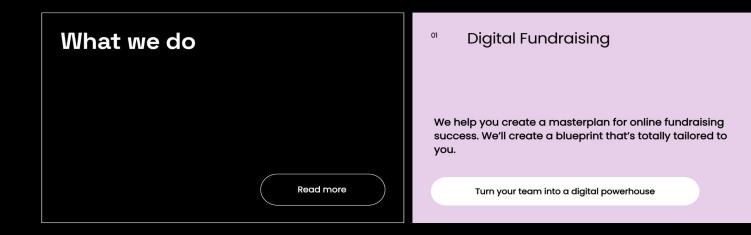




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What we do

Read more

⁰¹ Digital Fundraising

We help you create a masterplan for online fundraising success. We'll create a blueprint that's totally tailored to you.

Turn your team into a digital powerhouse

Campaign Delivery

We deliver dynamic strategy, creative and delivery for email, Meta and TikTok campaigns. Need a knockout campaign?

We're here for it



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Our training and consultancy gives teams the skills and tools to confidently navigate the digital landscape and deliver powerful results.

Talk to us

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Talk to us

Innovation and Diversification

Ready to experiment with new channels, tactics and creative ideas? We'll help you stay ahead of the curve and future proof your fundraising.

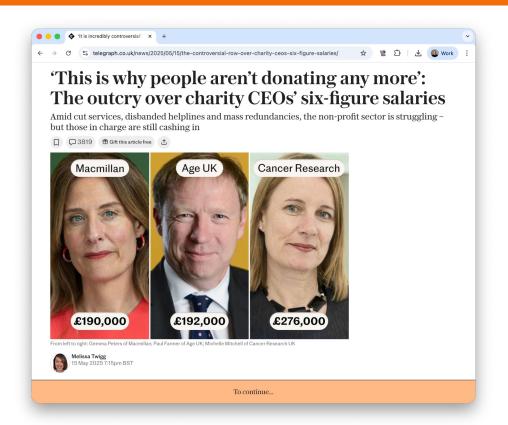
Inject some fresh thinking

Are you ready to feel inspired about fundraising?

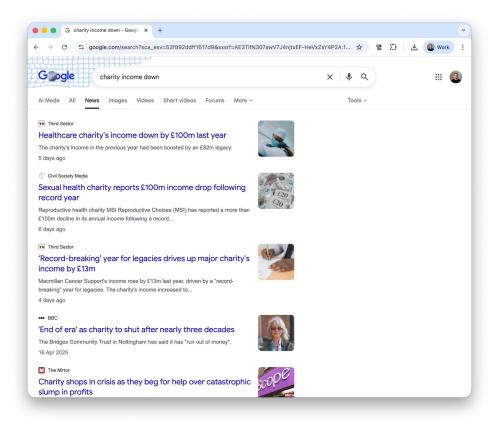
I said...

ARE YOU READY TO FEEL INSPIRED ABOUT FUNDRAISING?



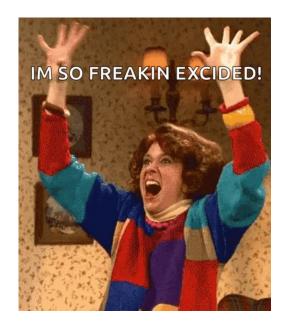


Despite all of this...



...and despite all of this

There's a lot to be excited about...



Let's bust some myths...

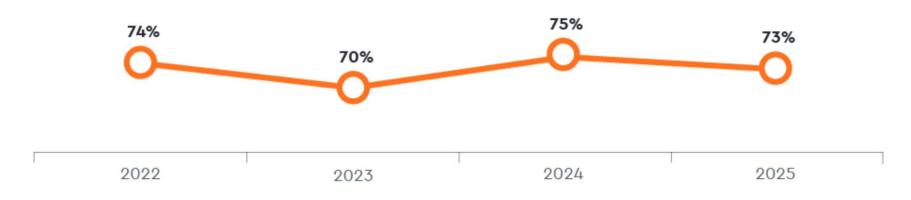
The public donated an estimated £15.4 billion in 2024!

Charities Aid Foundation Report 2025

And those who give, are giving more per person too, with an average donation value of £72!

Charities Aid Foundation Report 2025

Figure 1: Percentage of the public who have donated to charity in the past three months (annual trend)



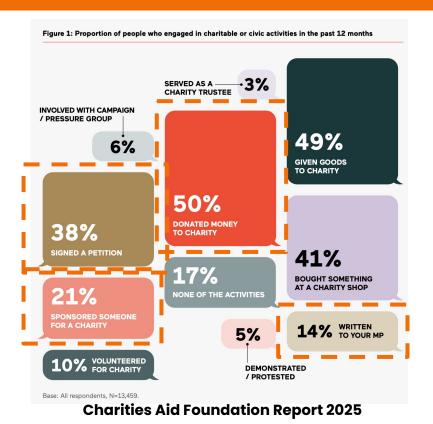
Donor Pulse Report 2025 (Enthuse)

There's a lot to be excited about...

People ARE still giving to charity, and those who can are even MORE generous.

One in 10 people said they volunteered in 2024, equivalent to 5.6 million adults!

Charities Aid Foundation Report 2025



Activism, digital hand-raisers, peer-to-peer and donations are all strong!

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There's a lot to be excited about...

People want to do EVEN MORE for charities!

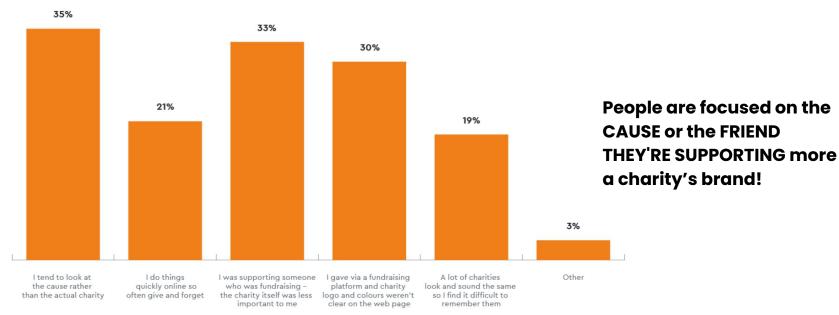
Donors aged 16-24 are most likely to donate because they care about the cause, and want to help people less fortunate.

Charities Aid Foundation Report 2025

Donors aged 16-24 are more likely than donors over 65 to give because they want to set an example to others (15% vs. 7%)!

Charities Aid Foundation Report 2025

Figure 22: Reasons why people forget who they last donated to



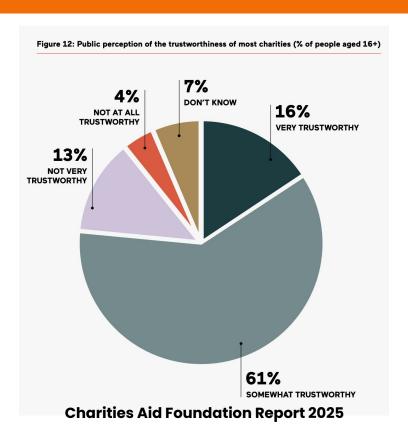
Donor Pulse Report 2025 (Enthuse)

There's a lot to be excited about...

Young people ARE ready to give, but for different reasons!

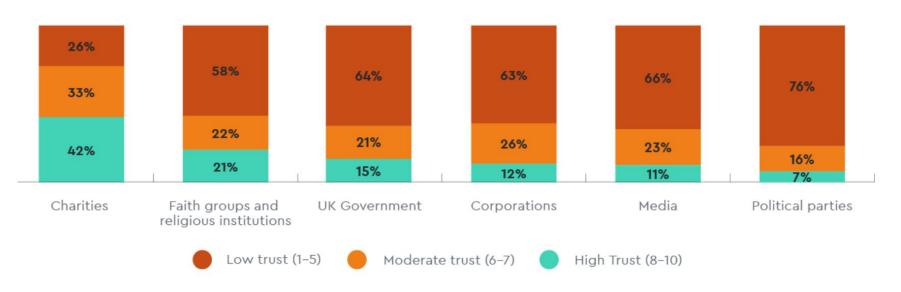
Donors 65+ are most likely to donate because they care about the cause, and they trust the organisations they donate to.

Charities Aid Foundation Report 2025



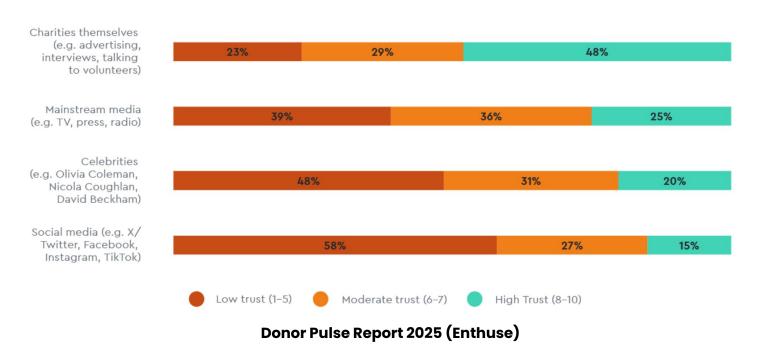
Trust is charities is off the charts!

Figure 12: Public trust levels in British institutions



Donor Pulse Report 2025 (Enthuse)

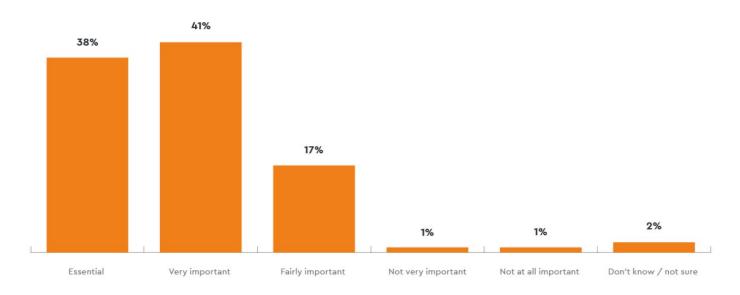
Figure 13: Trust in different sources for news on charities



There's a lot to be excited about...

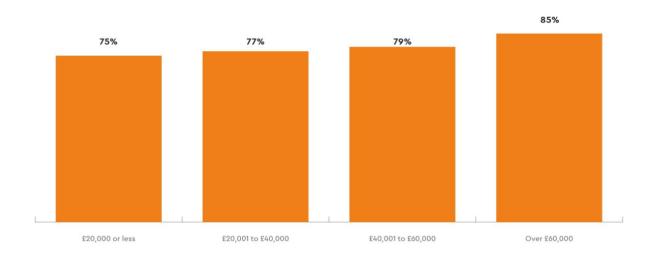
Peoples' trust in charities is STRONG!

Figure 10: The public's perception of how important charity work is



Donor Pulse Report 2025 (Enthuse)

Figure 11: Perceived importance of charities' work by household income



Donor Pulse Report 2025 (Enthuse)

There's a lot to be excited about...

And the public KNOWs that charity work is vital!

£4.26 Billion (with a B!) est. total donated by corporates in the UK!

With businesses in the North East being the most generous (are we surprised??)

"Great examples include Greggs, Northumbrian Water, Newcastle Building Society, Port of Tyne and Ringtons."



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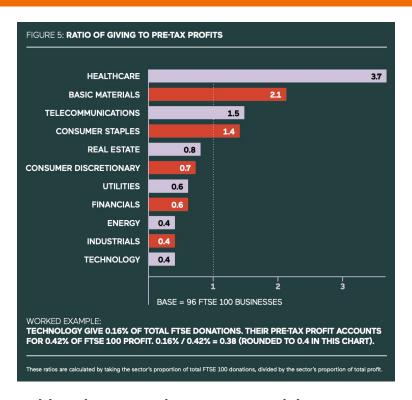


Some of the BIGGEST corporates in the country are giving big sums, consistently!

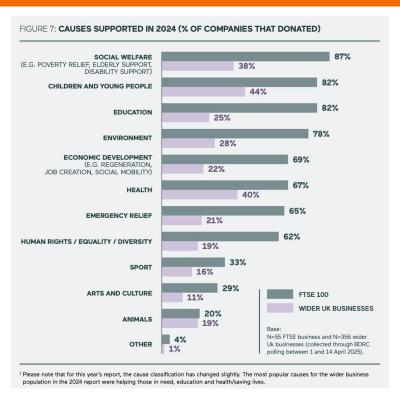


Charities Aid Foundation Corporate
Giving Report 2025

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And just LOOK at which category of corporate comes out on top!



And the cause corporates care about the most?

It's SOCIAL WELFARE!

Charities Aid Foundation Corporate Giving Report 2025

75% of businesses give no support to charities at all (which feels like an opportunity??)

Corporates DO care, they care about YOUR cause, and there's a lot to tap!

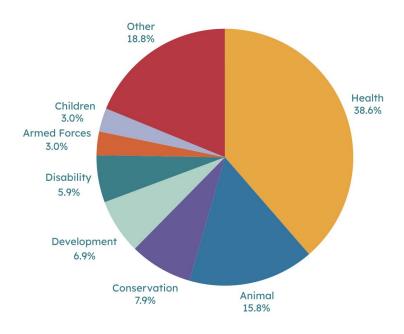
Legacy income hit £4.5 Billion (that's ALSO with a B!), up 9% year-on-year!

The Legacy Giving Report 2025

Health charities are the leading cause given to in legacy gifts, taking nearly 40% of income!

The Legacy Giving Report 2025

Legacy income by sector, %



Combine Health and Animals?

You've got yourself a Legacy, my friend!

The Legacy Giving Report 2025

Legacy income is forecast to hit £5.1 Billion (again, that's with a B!) by 2030!

The Legacy Giving Report 2025

Baby Boomers are dominating Legacy giving, with 21% of bequests made by boomers.

The Legacy Giving Report 2025

boomers when they read literally anything on social media



boomers when they are asked to leave a gift in their will

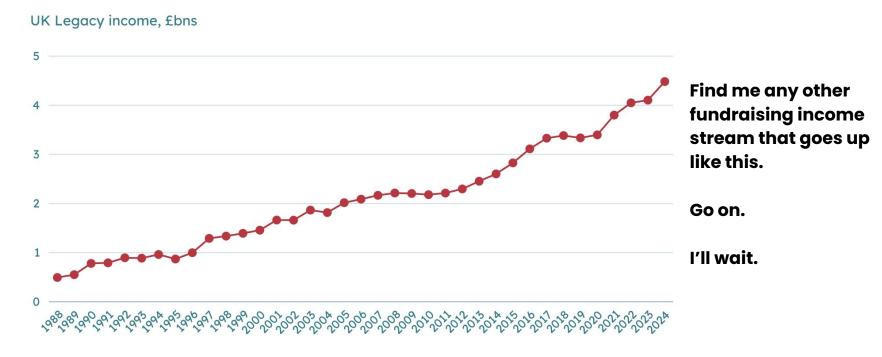


South Coast and London give 45% of charitable legacy estates...

The Legacy Giving Report 2025

...Wales and Northeast give the least legacy estates.

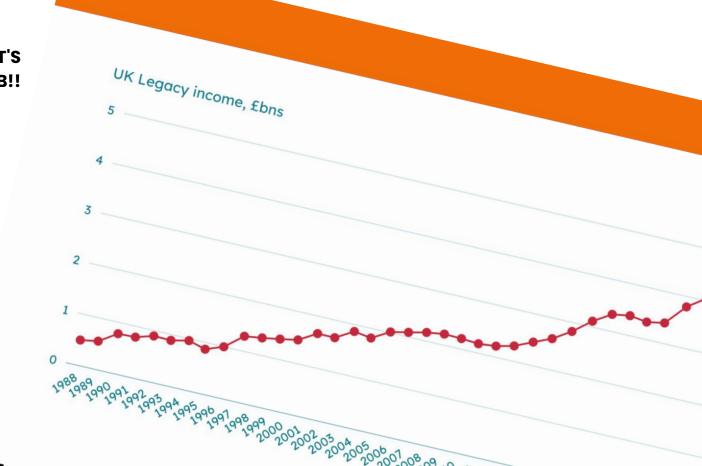
The Legacy Giving Report 2025



The Legacy Giving Report 2025

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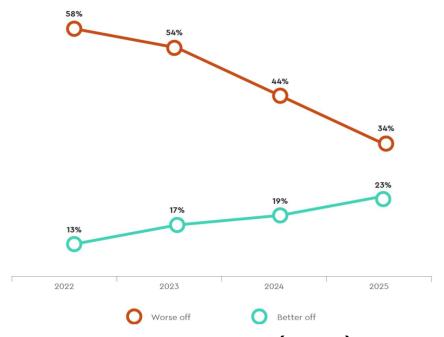
And yes, THAT'S BILLIONS WITH A B!!



Legacy giving is POPPIN'!

(to use the technical marketing term)

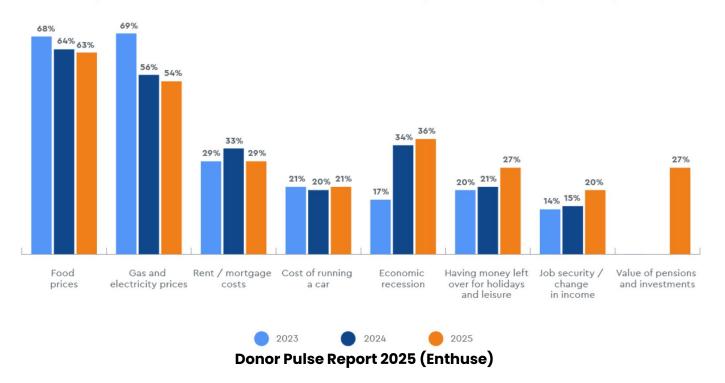
Figure 3: Change in financial situation year on year



People are feeling MUCH better off financially!

Donor Pulse Report 2025 (Enthuse)

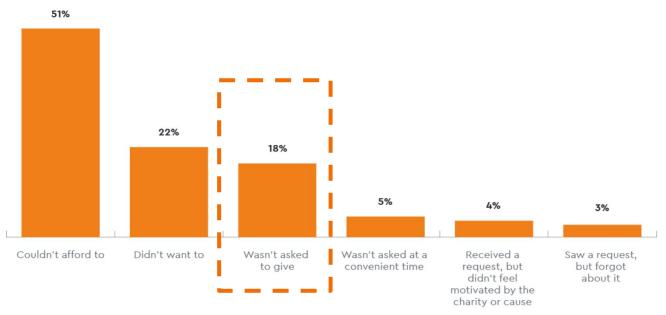
Figure 4: Top financial concerns among the public, year on year



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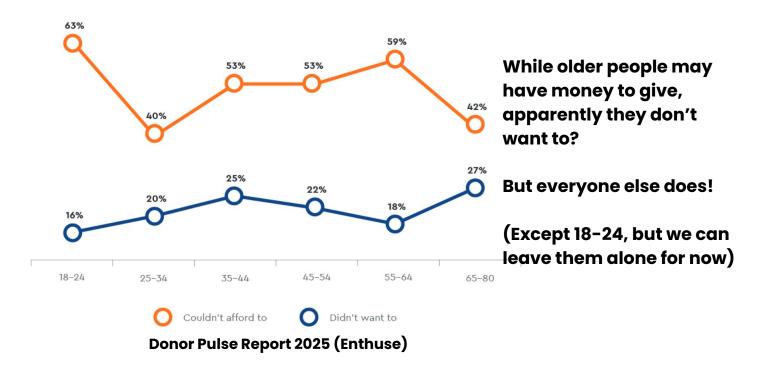
People are feeling more confident in the economy!

Figure 5: Reasons for not giving to charity in the past three months



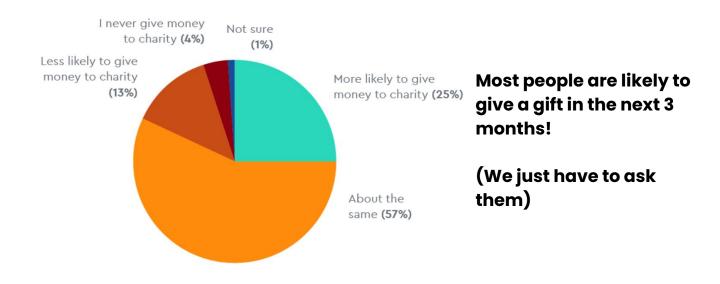
Donor Pulse Report 2025 (Enthuse)

Figure 6: Reasons for not giving (by age)



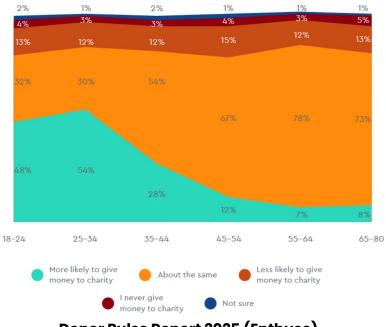
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Figure 8: How likely the public is to give compared to three months ago



Donor Pulse Report 2025 (Enthuse)

Figure 9: How likely the public is to give compared to three months ago (by age)



~50% of Gen Z and Millenials say they're likely to give a gift in the next 3 months!

(We just have to ask them)

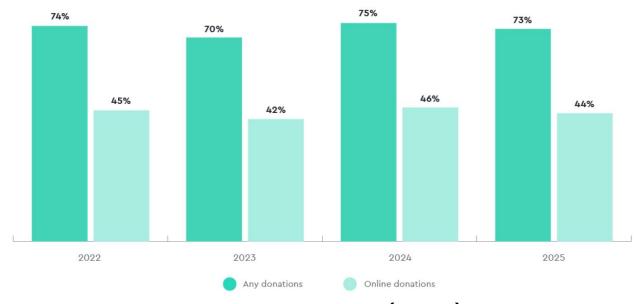
Donor Pulse Report 2025 (Enthuse)

The people who want to give, ARE giving, and just need to be asked!

Almost two-thirds of charities have made progress with digital this year, and digital is a priority for 74% of charities.

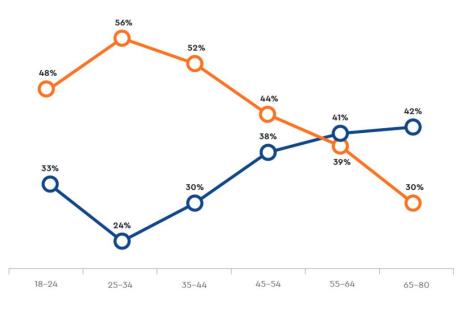
Charity Digital Skills Report 2025

Figure 18: Percentage donating online in last three months (annual trend)



Donor Pulse Report 2025 (Enthuse)

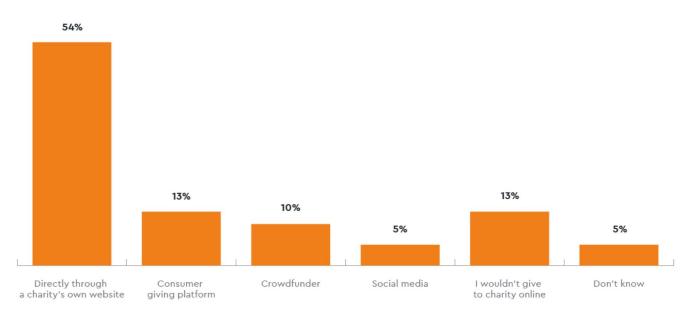
Figure 19: Preferred method of giving by age



Orange is Online, Blue is Cash (DM response, cheques, CC etc.)

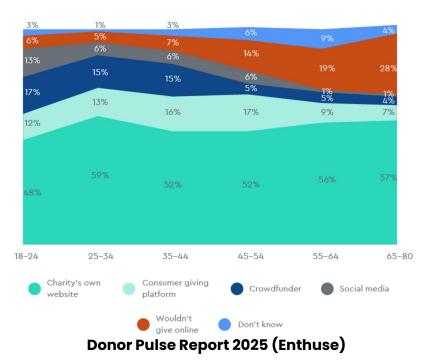
Donor Pulse Report 2025 (Enthuse)

Figure 20: Preferred method of giving to charity online



Donor Pulse Report 2025 (Enthuse)

Figure 21: Preferred way to donate online by age



Under 34's love peer-to-peer fundraising, and EVERYONE trusts the charity's own website!

Digital is SMASHING it!

51% of charities have either left or cut back on their use of X (a dramatic increase from the 18% moving away from X last year).

Charity Digital Skills Report 2025

Elon Musk is not winning!

Let's recap:

People DO want to <u>fund</u> vital services!

People want to do more than donate – they want to change the system!

So... shall we change the system?

Build your digital fundraising skills, products and more with some free resources...



Or get in touch: hello@hynt.studio

hynt.