Resources List

Data Protection:

Building a Case

- Good Asking report - Chartered Institute of Fundraising - Good asking
- iof-connecting-people-to-causes-(3).pdf
- The_Role_of_Prospect_Research_in_Major_Donor_Fundraising_April_2019.pdf
- SOFII · CDE project 9: major donors

Guides

- A guide to lawful basis | ICO
- Researchers in Fundraising RIF Handbook chapter on data protection (requires payment) - Data Protection and GDPR for Prospect Research - RiF Handbook
- This is how to stay GDPR-compliant while undertaking major donor research - Prospecting for Gold and PFG webinar on this: https://youtu.be/HFexeh_b5Zw
- Chartered Institute of Fundraising - GDPR and prospect research: Our top ten tips for compliant fundraising research
- Factary_Guide_to_GDPR_Compliant_Screenings.pdf
- CASE guidelines on wealth screening prospect research and collecting contact details1.pdf
- Wealth screening – the GDPR compliant way - Prospecting for Gold
- Standards which apply to all fundraising | Fundraising Regulator
- Fundraising communications and advertising | Fundraising Regulator

Documentation

- Record of Processing Activities - How do we document our processing activities? | ICO
- Legitimate Interest Assessments - gdpr-guidance-legitimate-interests-sample-lia-template.docx
- Data Privacy Impact Assessments (DPIA) - Data protection impact assessments | ICO

Soft Opt-in

- Opt-in or opt-out? Charities get a soft spot in data protection law | CharityComms

- New electronic mail marketing rules for charities – the 'charitable purpose soft opt-in' | ICO

Case examples

- https://www.dataprotectionlawhub.com/blog/experians-win-against-ico-upper-tribunal
- https://www.gov.uk/government/publications/data-protection-fining

Examples of charity fines:

- Remember 2017-18? ICO fines 11 major charities for data protection breaches
- Charity Digital - Topics - The biggest data breach fines of 2019 and what they mean for charities
- ICO fines Mermaids transgender charity for data protection breach exposing sensitive personal information | The Independent
- ICO fines charity £100,000 for data protection breach
- ICO fines charity following destruction of irreplaceable personal records | Charity Today News

Research Resources

Network:

PRUK forum: main@prospect-research-uk.groups.io | Home
Researchers in Fundraising: Chartered Institute of Fundraising - Researchers in Fundraising
APRA: Home

Finding and researching prospects:

- Resource Directory - RiF Handbook
- Prospect Finding and Qualification - RiF Handbook
- Online and Open Source Research - RiF Handbook
- Prospecting-for-Gold-Recommended-research-resources (July 2025)
- PyroTalks – have a webinar coming up on researching wealth - Inside High Finance: In Role Insights for Philanthropic Leadership - 14th April to 26th May 2026 — PyroTalks CIC

Charitable Giving

- FactaryPhi - https://www.factaryphi.com/ – to help with researching past giving
- New Trust Update - https://factaryntu.com/ – family foundations
- Foundations of Wealth 2025 - Factary
- Charity Commission - Search the register of charities

- OSCR - OSCR | Home
- Charity Commission Northern Ireland - Home | The Charity Commission for Northern Ireland
- GrantsOnline - Grants Online
- FundsOnline - fundsonline.org.uk
- The List - The List - UK Grant & Foundation Funding Changes

Background

- Company websites
- Companies House - Find and update company information - GOV.UK
- CreditSafe - Creditsafe | Company Credit Reports, Risk Scores & Compliance
- 192.com – inexpensive credit-based tool to research individuals and includes the electoral roll and other checks - Search for People, Businesses and Places - 192.com
- Altrata – Wealth-X, BoardEx, Wealth Engine, RelSci - Home - Altrata
- LinkedIn – Free, Premium, Sales Navigator if you can afford it – for researching networks but also to engage with your prospects and finding out about their interests - https://www.linkedin.com/
- Spears - Spear's Magazine: Wealth Management & Luxury Lifestyle
- Wealth Watch - Wealthwatch Website | Wealth research for prospect researchers
- CityWealth - Citywealth | Private Wealth Insights, ESG, Philanthropy & Leaders Directory
- The Peerage - Main Page
- Who's Who - WHO'S WHO & WHO WAS WHO
- PyroSolutions – Code-fi, Nova, Orbit - Pyro.Solutions
- Zoopla – property prices - https://www.zoopla.co.uk/
- Sunday Times Rich List - The Sunday Times Rich List 2025 | The Times and The Sunday Times
- Crunchbase - Crunchbase
- Pitchbook - Private Market Data, Research & Tools - PitchBook
- Hays salary guides - Our range of Salary Guides and Hiring Trends | Hays
- The Modern Philanthropist - The_Modern_Philanthropist.pdf

News and Due Diligence

- Factiva – now part of Dow Jons Risk & Compliance package - Factiva Global News Monitoring - Dow Jones
- Lexis Nexis - LexisNexis | Legal and Professional Solutions and Products

- FT - Home - Financial Times
- CityAm - City A.M. | Business news live from the City of London
- Evening Standard - London news, sport and culture | The Standard | London Evening Standard | The London Standard
- Regional Newspapers and Magazines
- UK Sanctions: https://www.gov.uk/government/publications/
- Xapien - Xapien | Due diligence, uncompromised.
- SanctionsSearch - Online Electronic Sanctions Screening and Anti-Money Laundering - SanctionsSearch